

MAP (MONTHLY ACTION PLAN) PATH TO FULLY INTEGRATED BUSINESS COACH (FIBC)



NAME:
MONTH:

Blended Path Executive Director - **5PTS**

(FQV Points and SC Points)

Building a Strong Blended Path ED
 = **7-9 PTS**

Fully Integrated Business Coach (FIBC) =
 5 SC Team
 6,000 FQV
 15,000 GQV
 Certified

B CURRENT MONTH/ DESIRED OUTCOME	FRONTLINE QUALIFYING VOLUME (FQV):	NEW CLIENTS:	FQV POINTS:
RANK/POINTS:	GROUP QUALIFYING VOLUME (GQV):	NEW FRONTLINE COACHES:	SC POINTS:
	INCOME \$:	NEW SENIOR COACHES (SC):	TOTAL POINTS:
HEALTH GOAL:			

COACHES WORKING TOWARD SENIOR COACH (SC)

THEIR CLIENTS

1.	1.	1.	1.	1.	1.
2.	2.	2.	2.	2.	2.
3.	3.	3.	3.	3.	3.
4.	4.	4.	4.	4.	4.
5.	5.	5.	5.	5.	5.

SC = 1 PT
 SC = 1 PT
 SC = 1 PT
 SC = 1 PT
 SC = 1 PT
 SC = 1 PT

C	POTENTIAL CLIENTS
30	
29	
28	
27	
26	
25	
24	
23	
22	
21	
20	
19	
18	
17	
16	
15	
14	
13	
12	
11	
10	
9	
8	
7	
6	
5	
4	
3	
2	
1	

D	POTENTIAL COACHES
30	
29	
28	
27	
26	
25	
24	
23	
22	
21	
20	
19	
18	
17	
16	
15	
14	
13	
12	
11	
10	
9	
8	
7	
6	
5	
4	
3	
2	
1	

E	FQV	CLIENT ORDERS OF 350 PQV+	DATE	PREMIER \$\$\$
8 FQV POINTS 9,800 FQV 31% COMMISSION*		30		
		29		
		28		
7 FQV POINTS 8,400 FQV 31% COMMISSION*		27		
		26		
		25		
6 FQV POINTS 7,200 FQV 31% COMMISSION*		24		
		23		
		22		
5 FQV POINTS 6,000 FQV 31% COMMISSION*		21		
		20		
		19		
4 FQV POINTS 4,800 FQV 29% COMMISSION*		18		
		17		
		16		
3 FQV POINTS 3,600 FQV 27% COMMISSION*		15		
		14		
		13		
2 FQV POINTS 2,400 FQV 25% COMMISSION*		12		
		11		
		10		
SC 1 FQV POINT 1,200 GQV 23% COMMISSION*		9		
		8		
		7		
OPTAVIA COACH 18% COMMISSION*		6		
		5		
		4		
		3		
		2		
		1		

*As a Certified Independent OPTAVIA Coach. Percentages include 3% Certification Bonus.

F	NEW CLIENTS ENROLLED THIS MONTH
15	
14	
13	
12	
11	
10	
9	
8	
7	
6	
5	
4	
3	
2	
1	
G	NEW COACHES ENROLLED THIS MONTH
5	
4	
3	
2	
1	
H	COACH AND MAINTENANCE ORDERS
10	
9	
8	
7	
6	
5	
4	
3	
2	
1	

A LAST MONTH/ CURRENT REALITY	FRONTLINE QUALIFYING VOLUME (FQV):	NEW CLIENTS:	FQV POINTS:
RANK/POINTS:	GROUP QUALIFYING VOLUME (GQV):	NEW FRONTLINE COACHES:	SC POINTS:
	INCOME \$:	NEW SENIOR COACHES (SC):	TOTAL POINTS:
HEALTH STATUS:			