

MAP (MONTHLY ACTION PLAN) PATH TO FULLY INTEGRATED BUSINESS COACH (FIBC)



OPTAVIA®

NAME:
MONTH:

Blended Path Executive Director (ED) = **5 PTS**

 (FQV Points **and** SC Points)

Building a Strong Blended Path ED = **7-9 PTS**

Fully Integrated Business Coach (FIBC) =
 5 SC Team
 6,000 FQV
 15,000 GQV
 Certified

B CURRENT MONTH/ DESIRED OUTCOME	FRONTLINE QUALIFYING VOLUME (FQV):	NEW CLIENTS:	FQV POINTS:
RANK/POINTS:	GROUP QUALIFYING VOLUME (GQV):	NEW FRONTLINE COACHES:	SC POINTS:
	INCOME \$:	NEW SENIOR COACHES (SC):	TOTAL POINTS:
HEALTH GOAL:			

COACHES WORKING TOWARD SENIOR COACH (SC)	THEIR CLIENTS	1.	1.	1.	1.	1.	1.
		2.	2.	2.	2.	2.	2.
		3.	3.	3.	3.	3.	3.
		4.	4.	4.	4.	4.	4.
		5.	5.	5.	5.	5.	5.
		<input type="checkbox"/> SC = 1 PT	<input type="checkbox"/> SC = 1 PT	<input type="checkbox"/> SC = 1 PT	<input type="checkbox"/> SC = 1 PT	<input type="checkbox"/> SC = 1 PT	<input type="checkbox"/> SC = 1 PT

C	POTENTIAL CLIENTS	D	POTENTIAL COACHES	E	FQV	CLIENT ORDERS OF 350 PQV+	DATE	PREMIER \$\$\$	F	NEW CLIENTS ENROLLED THIS MONTH	G	NEW COACHES ENROLLED THIS MONTH	H	COACH AND MAINTENANCE ORDERS
30		30		8 FQV POINTS 9,800 FQV 31% COMMISSION*	30				15		NEW COACHES ENROLLED THIS MONTH		COACH AND MAINTENANCE ORDERS	
29		29			29				14					
28		28			28				13					
27		27		7 FQV POINTS 8,400 FQV 31% COMMISSION*	27				12					
26		26			26				11					
25		25			25				10					
24		24		6 FQV POINTS 7,200 FQV 31% COMMISSION*	24				9					
23		23			23				8					
22		22			22				7					
21		21		5 FQV POINTS 6,000 FQV 31% COMMISSION*	21				6					
20		20			20				5					
19		19			19				4					
18		18		4 FQV POINTS 4,800 FQV 29% COMMISSION*	18				3					
17		17			17				2					
16		16			16				1					
15		15		3 FQV POINTS 3,600 FQV 27% COMMISSION*	15									
14		14			14									
13		13			13									
12		12		2 FQV POINTS 2,400 FQV 25% COMMISSION*	12									
11		11			11									
10		10			10									
9		9		SC 1 FQV POINT 1,200 GQV 23% COMMISSION*	9									
8		8			8									
7		7			7									
6		6		OPTAVIA COACH 18% COMMISSION*	6									
5		5			5									
4		4			4									
3		3			3									
2		2			2									
1		1			1									

*As a Independent Certified OPTAVIA Coach. Percentages include 3% Certification Bonus.

A LAST MONTH/ CURRENT REALITY	FRONTLINE QUALIFYING VOLUME (FQV):	NEW CLIENTS:	FQV POINTS:
RANK/POINTS:	GROUP QUALIFYING VOLUME (GQV):	NEW FRONTLINE COACHES:	SC POINTS:
	INCOME \$:	NEW SENIOR COACHES (SC):	TOTAL POINTS:
HEALTH STATUS:			