

# APAC MAP (MONTHLY ACTION PLAN)

<b>NAME:</b>	Building a Strong Blended Path EC =	3,600 FQV 5 Ordering Entities 6,000 GOV 2 SC Teams	<b>OR</b>	6,000 FQV 5 Ordering Entities	Master Coach (MC) =	5 SC Teams 6,000 FQV 15,000 GOV
<b>MONTH:</b>						

<b>B</b> CURRENT MONTH/ DESIRED OUTCOME	<b>FRONTLINE QUALIFYING VOLUME (FQV):</b>	<b>NEW CLIENTS:</b>
<b>RANK:</b>	<b>GROUP QUALIFYING VOLUME (GOV):</b>	<b>NEW FRONTLINE COACHES:</b>
	<b>INCOME \$:</b>	<b>NEW SENIOR COACHES (SC):</b>
<b>HEALTH GOAL:</b>		

<b>COACHES WORKING TOWARD SENIOR COACH (SC)</b>	<b>I</b>					
	1.	1.	1.	1.	1.	1.
	2.	2.	2.	2.	2.	2.
	3.	3.	3.	3.	3.	3.
	4.	4.	4.	4.	4.	4.
	5.	5.	5.	5.	5.	5.

C	POTENTIAL CLIENTS	D	POTENTIAL COACHES	E	FQV	CLIENT ORDERS OF 350 PQV+	DATE	PREMIER \$\$\$	F	NEW CLIENTS ENROLLED THIS MONTH
30		30		9,800 FQV 29% COMMISSION*	30				15	
29		29			29				14	
28		28			28				13	
27		27		8,400 FQV 29% COMMISSION*	27				12	
26		26			26				11	
25		25			25				10	
24		24		7,200 FQV 29% COMMISSION*	24				9	
23		23			23				8	
22		22			22				7	
21		21		6,000 FQV 29% COMMISSION*	21				6	
20		20			20				5	
19		19			19				4	
18		18		4,800 FQV 22% COMMISSION*	18				3	
17		17			17				2	
16		16			16				1	
15		15		3,600 FQV 22% COMMISSION*	15					<b>G</b> NEW COACHES ENROLLED THIS MONTH
14		14			14				5	
13		13			13				4	
12		12		2,400 FQV 20% COMMISSION*	12				3	
11		11			11				2	
10		10			10				1	
9		9		1,200 GOV 20% COMMISSION*	9					<b>H</b> COACH AND MAINTENANCE ORDERS
8		8			8				10	
7		7			7				9	
6		6		OPTAVIA COACH 15% COMMISSION*	6				8	
5		5			5				7	
4		4			4				6	
3		3			3				5	
2		2			2				4	
1		1			1				3	
									2	
									1	

\*Percentages include 5% Generation Zero Bonus.

<b>A</b> LAST MONTH/ CURRENT REALITY	<b>FRONTLINE QUALIFYING VOLUME (FQV):</b>	<b>NEW CLIENTS:</b>
<b>RANK:</b>	<b>GROUP QUALIFYING VOLUME (GOV):</b>	<b>NEW FRONTLINE COACHES:</b>
	<b>INCOME \$:</b>	<b>NEW SENIOR COACHES (SC):</b>

**HEALTH STATUS:**

# YEARLY RESULTS TRACKER

NAME: \_\_\_\_\_

P = PERSONAL | G = GROUP

METRICS TO FOLLOW \ MONTH	MONTH											
	FQV											
GQV												
QUALIFIED RANK												
<b>FRONTLINE CLIENTS</b>												
FQV												
GQV												
QUALIFIED RANK												
<b>OPTAVIA COACHES</b>												
NEW OPTAVIA COACHES	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL COACHES	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
NEW SENIOR COACHES (SC)	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL SCS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
NEW SC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL SC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
<b>TEAM BUILDING</b>												
NEW EXECUTIVE COACHES (EC)	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL ECS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
NEW EC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL EC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
NEW MASTER COACH (MC) TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL MC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:

