

APAC MAP (MONTHLY ACTION PLAN)

NAME:	Building a Strong Blended Path EC =	3,600 FQV 5 Ordering Entities 6,000 GQV 2 SC Teams	OR	6,000 FQV 5 Ordering Entities	Master Coach (MC) =	5 SC Teams 6,000 FQV 15,000 GQV
MONTH:						

B CURRENT MONTH/ DESIRED OUTCOME	FRONTLINE QUALIFYING VOLUME (FQV):	NEW CLIENTS:
RANK:	GROUP QUALIFYING VOLUME (GQV):	NEW FRONTLINE COACHES:
	INCOME \$:	NEW SENIOR COACHES (SC):
HEALTH GOAL:		

COACHES WORKING TOWARD SENIOR COACH (SC)	I THEIR CLIENTS	1.	1.	1.	1.	1.	1.
		2.	2.	2.	2.	2.	2.
		3.	3.	3.	3.	3.	3.
		4.	4.	4.	4.	4.	4.
		5.	5.	5.	5.	5.	5.

C	POTENTIAL CLIENTS	D	POTENTIAL COACHES	E	FQV	CLIENT ORDERS OF 350 PQV+	DATE	PREMIER \$\$\$	F	NEW CLIENTS ENROLLED THIS MONTH
30		30		9,800 FQV 29% COMMISSION*	30				15	
29		29			29				14	
28		28			28				13	
27		27		8,400 FQV 29% COMMISSION*	27				12	
26		26			26				11	
25		25			25				10	
24		24		7,200 FQV 29% COMMISSION*	24				9	
23		23			23				8	
22		22			22				7	
21		21		6,000 FQV 29% COMMISSION*	21				6	
20		20			20				5	
19		19			19				4	
18		18		4,800 FQV 22% COMMISSION*	18				3	
17		17			17				2	
16		16			16				1	
15		15		3,600 FQV 22% COMMISSION*	15				G NEW COACHES ENROLLED THIS MONTH	
14		14			14				5	
13		13			13				4	
12		12		2,400 FQV 20% COMMISSION*	12				3	
11		11			11				2	
10		10			10				1	
9		9		1,200 GQV 20% COMMISSION*	9				H COACH AND MAINTENANCE ORDERS	
8		8			8				10	
7		7			7				9	
6		6		OPTAVIA COACH 15% COMMISSION*	6				8	
5		5			5				7	
4		4			4				6	
3		3			3				5	
2		2			2				4	
1		1			1				3	
*Percentages include 5% Generation Zero Bonus.										

A LAST MONTH/ CURRENT REALITY	FRONTLINE QUALIFYING VOLUME (FQV):	NEW CLIENTS:
RANK:	GROUP QUALIFYING VOLUME (GQV):	NEW FRONTLINE COACHES:
	INCOME \$:	NEW SENIOR COACHES (SC):

HEALTH STATUS:

YEARLY RESULTS TRACKER

NAME: _____

P = PERSONAL | G = GROUP

MONTH												
METRICS TO FOLLOW												
FQV												
GQV												
QUALIFIED RANK												
FRONTLINE CLIENTS												
FQV												
GQV												
QUALIFIED RANK												
OPTAVIA COACHES												
NEW OPTAVIA COACHES	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL COACHES	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
NEW SENIOR COACHES (SC)	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL SCS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
NEW SC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL SC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TEAM BUILDING												
NEW EXECUTIVE COACHES (EC)	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL ECS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
NEW EC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL EC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
NEW MASTER COACH (MC) TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:
TOTAL MC TEAMS	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:	P:
	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:	G:

