



# OPTAVIA 2023 U.S. INCOME DISCLOSURE STATEMENT\*

## 2023 ANNUAL INCOME RANGES OF ALL INDEPENDENT OPTAVIA COACHES

Range	% of Independent OPTAVIA Coaches	Average No. of Months in the business	Median No. of Months in the business
NO EARNINGS	24.93%	16	12
\$0.01 - \$100.00	9.64%	21	12
\$100.01 - \$250.00	11.11%	22	12
\$250.01 - \$500.00	10.69%	26	20
\$500.01 - \$1,000.00	11.39%	30	23
\$1,000.01 - \$2,500.00	12.28%	31	24
\$2,500.01 - \$5,000.00	6.72%	32	25
\$5,000.01 - \$7,500.00	3.02%	34	27
\$7,500.01 - \$10,000.00	1.71%	37	30
\$10,000.01 - \$15,000.00	2.07%	38	32
\$15,000.01 - \$20,000.00	1.33%	41	35
\$20,000.01 - \$30,000.00	1.80%	43	36
\$30,000.01 - \$50,000.00	1.74%	49	41
\$50,000.01 - \$100,000.00	1.06%	59	51
\$100,000.01 - \$200,000.00	0.34%	78	68
\$200,000.01+	0.17%	107	88

\*Based on 2023 Annual Income Ranges of ALL Independent OPTAVIA Coaches operating in the U.S. under the U.S. Compensation Plan.

These figures are not guarantees or projections of expected earnings or profits, and the income levels represented do not include expenses independent OPTAVIA Coaches may have incurred in building their businesses. OPTAVIA makes no guarantee of financial success. Success with OPTAVIA results from successful sales efforts, which require hard work, diligence, skill, persistence, competence, and leadership.



# DECLARACIÓN DE DIVULGACIÓN DE INGRESOS DE EE. UU. DE OPTAVIA 2023.\*

RANGOS DE INGRESOS ANUALES DE 2023 DE TODOS LOS COACHES INDEPENDIENTES DE OPTAVIA

Rango	% de Coaches Independientes de OPTAVIA	N.º Promedio de Meses en el Negocio	N.º Medio de Meses en el Negocio
SIN GANANCIAS	24.93%	16	12
\$0.01 A \$100.00	9.64%	21	12
\$100.01 A \$250.00	11.11%	22	12
\$250.01 A \$500.00	10.69%	26	20
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\$200,000.01+	0.17%	107	88

\*Basado en los rangos de ingresos anuales de 2023 de TODOS los Coaches independientes de OPTAVIA que operan en los EE. UU. conforme al Plan de Compensación de los EE. UU.

Estas cifras no son garantías ni proyecciones de ganancias o utilidades esperadas, y los niveles de ingresos representados no incluyen gastos en los que los Coaches independientes de OPTAVIA puedan haber incurrido para desarrollar sus negocios. OPTAVIA no garantiza el éxito financiero. Solo se obtendrán resultados satisfactorios con OPTAVIA si se realizan esfuerzos de ventas satisfactorios, que requieren trabajo arduo, diligencia, habilidad, persistencia, competencia y liderazgo.