

# “Essential Start” Promotion Official Terms & Conditions

## Essential Start 推廣活動官方條款及細則

(UPDATED MAY 11, 2020)

IF THERE ARE ANY DIFFERENCES BETWEEN THE ENGLISH AND CHINESE VERSION OF THE OFFICIAL TERMS AND CONDITIONS, THE ENGLISH VERSION CONTROLS.

在官方條款及細則的中文及英文版本中若有任何差異，以英文版為準。

The Essential Start Promotion (“Promotion”) is sponsored by **OPTAVIA**, LLC (“OPTAVIA” or “Sponsor”). This Promotion is open only to “New Clients” of **OPTAVIA** that are based in Hong Kong, Singapore, the United States and other locales under U.S. jurisdiction, including protected U.S. territories. A “New Client” is a Client who has never placed an order with **OPTAVIA** Premier or who has not placed an order with **OPTAVIA** Premier 365 days or more. **OPTAVIA** Premier is an autoship program, once enrolled, Clients will automatically be charged for and receive an **OPTAVIA** Premier order each month, unless the Client modifies their order, changes their ship date or cancels their **OPTAVIA** Premier membership. New Clients of **OPTAVIA** who have never ordered must be enrolled in **OPTAVIA** Premier in order to qualify for this Promotion. All other **OPTAVIA** Premier Terms and Conditions apply to this Promotion; **OPTAVIA** Premier Terms and Conditions can be found here. This Promotion begins April 13, 2020 at 8:30 PM ET in the U.S. and on May 12, 2020 at 12:00 AM in Hong Kong and Singapore; the Promotion ends on May 31, 2020 at 2:59 a.m. ET in the U.S. and on Jun 1, 2020 at 2:59p.m., Hong Kong and Singapore (“Promotion Period”). If a New Client purchases any of the following offers during the Promotion Period, the Client will receive a one-time discount, in addition to five (5) free boxes of Fuelings and free shipping which normally accompanies these specific **OPTAVIA** Premier Offers, as a New Client of **OPTAVIA** Premier:

Essential Start推廣活動「推廣」是由**OPTAVIA**, LLC主辦的「**OPTAVIA**或主辦方」。此次推廣活動僅限於**OPTAVIA**在香港、新加坡、美國和美國其他管轄區包括受保護的美國領土的「新客戶」。「新客戶」指從未向**OPTAVIA** Premier下過訂單的或在365天或更長時間內未向**OPTAVIA** Premier下過訂單的客戶。**OPTAVIA** Premier是一個自動訂貨系統，一經註冊，除非客戶修改訂單、更改發貨日期或取消他們的**OPTAVIA** Premier會員資格，否則客戶將自動被收取費用並每月收到一個**OPTAVIA** Premier訂單。從未訂購過**OPTAVIA**的全新客戶必須註冊**OPTAVIA** Premier，才有資格參加此次的推廣活動。所有其他的**OPTAVIA** Premier條款和細則適用於本次推廣活動；**OPTAVIA** Premier的條款和細則可以在這裡找到。本次推廣活動於2020年4月13日美國東部時間晚上8:30開始，於2020年5月12日香港和新加坡時間上午12:00開始；該推廣活動將於美國東部時間2020年5月31日凌晨2:59結束，於2020年6月1日香港和新加坡時間下午2:59結束（「推廣時限」）。若新客戶在推廣期間購買了以下任何一種優惠產品，作為**OPTAVIA** Premier的新客戶，除了可以享受**OPTAVIA** Premier的5盒免費Fuelings和免運費外，還可以享受一次性折扣：

U.S. Offer 為美國市場提供的優惠產品	Existing <b>OPTAVIA</b> Premier Offer for New U.S. Clients 為美國新客戶提供的現有 <b>OPTAVIA</b> Premier優惠產品	U.S. Promotion Discount 美國市場推廣折扣
An “Essential Kit” and the Habits of Health® Transformational System*† 「Essential Kit」和健康習慣轉型系統*†	Five (5) free boxes of Fuelings and free shipping 5盒免費Fuelings和免運費	-\$90.60 USD -\$90.60 美元
An “On the Go Essential Kit” and the Habits of Health Transformational System*† 「On the Go Essential Kit」和健康習慣轉型 系統*†	Five (5) free boxes of Fuelings and free shipping 5盒免費Fuelings和免運費	-\$90.60 USD -\$90.60 美元
Seventeen (17) boxes of Fuelings and the Habits of Health Transformational System*†† 17盒Fuelings和健康習慣轉型系統*††	Five (5) free boxes of Fuelings and free shipping 5盒免費Fuelings和免運費	-\$90.60 USD -\$90.60 美元

\*If the New Client does not purchase a Habits of Health Transformational System, the Client will not receive the Promotion discount of \$90.60.

†If the New Client purchases more or less than the seventeen (17) boxes of Fuelings, the Client will not receive the Promotion discount of \$90.60.

††If the New Client does not enroll in **OPTAVIA** Premier, the Client will not receive the Promotion discount of \$90.60.

\*如果新客戶沒有購買健康習慣轉型系統，客戶將不會獲得\$90.60美元的推廣折扣。

†如果新客戶購買Fuelings超過或少於17盒，客戶將不會獲得\$90.60美元的推廣折扣。

††如果新客戶沒有參加**OPTAVIA** Premier，客戶將不會獲得\$90.60美元的推廣折扣。

<b>Hong Kong Offer</b> 為香港市場提供的優惠產品	<b>Existing OPTAVIA Premier Offer for New Hong Kong Clients</b> 為香港新客戶提供的現有 OPTAVIA Premier 優惠產品	<b>Hong Kong Promotion Discount</b> 香港市場推廣折扣
An "Optimal Kit for 5 & 1 Plan (US Flavors)" and the Habits of Health Transformational System*† 「Optimal Kit for 5&1 Plan (US Flavors)」和健康習慣轉型系統*†	Five (5) free boxes of Fuelings and free shipping 5盒免費Fuelings和免運費	-\$772.00 HKD -\$772.00港幣
An "Optimal Kit for 5 & 1 Plan (Asian Special)" and the Habits of Health Transformational System*† 「Optimal Kit for 5&1 Plan (Asian Special)」和健康習慣轉型系統*†	Five (5) free boxes of Fuelings and free shipping 5盒免費Fuelings和免運費	-\$772.00 HKD -\$772.00港幣

\*If the New Client does not purchase a Habits of Health Transformational System, the Client will not receive the Promotion discount of \$772.00 HKD.

†If the New Client does not enroll in OPTAVIA Premier, the Client will not receive the Promotion discount of \$772.00 HKD.

\*如果新客戶沒有購買健康習慣轉型系統，客戶將不會獲得\$772.00港幣的推廣折扣。

†如果新客戶沒有參加OPTAVIA Premier，客戶將不會獲得\$772.00港幣的推廣折扣。

<b>Singapore Offer</b> 為新加坡市場提供的優惠產品	<b>Existing OPTAVIA Premier Offer for New Singapore Clients</b> 為新加坡新客戶提供的現有 OPTAVIA Premier 優惠產品	<b>Singapore Promotion Discount</b> 新加坡市場推廣折扣
An "Optimal Kit for 5 & 1 Plan (US Flavors)" and the Habits of Health Transformational System *† 「Optimal Kit for 5&1 Plan (US Flavors)」和健康習慣轉型系統*†	Five (5) free boxes of Fuelings and free shipping 5盒免費Fuelings和免運費	-\$137.00 SGD -\$137.00新幣
An "Optimal Kit for 5 & 1 Plan (Asian Special)" and the Habits of Health Transformational System *† 「Optimal Kit for 5&1 Plan (Asian Special)」和健康習慣轉型系統*†	Five (5) free boxes of Fuelings and free shipping 5盒免費Fuelings和免運費	-\$137.00 SGD -\$137.00新幣

\*If the New Client does not purchase a Habits of Health Transformational System, the Client will not receive the Promotion discount of \$137.00 SGD.

†If the New Client does not enroll in OPTAVIA Premier, the Client will not receive the Promotion discount of \$137.00 SGD.

\*如果新客戶沒有購買健康習慣轉型系統，客戶將不會獲得\$137.00新幣的推廣折扣。

†如果新客戶沒有參加OPTAVIA Premier，客戶將不會獲得\$137.00新幣的推廣折扣。

Sponsor reserves the right to interpret these Terms and Conditions at its sole and absolute discretion. Sponsor also reserves the right to cancel, suspend, and/or modify the Promotion and/or extend or delay the Promotion Period or any part of thereof: (1) for any reason, (2) due to force majeure (e.g. an act of war or terror, pandemic, natural disaster, etc.), or (3) if any other factor beyond Sponsor's reasonable control impairs the integrity or proper functioning of the Promotion in any manner, or for any reason related to the administration of the Promotion, as determined by Sponsor in its sole discretion. The Sponsor reserves the right to investigate and take any action regarding questionable Client ordering activity, including, but not limited to, excluding orders from a Coach's commission or bonus payments and/or suspending a Coach from participation in this Promotion.

主辦方機構保留對這些條款和細則的最終解釋權。主辦方同樣保留取消、暫停、和/或修改推廣活動和/或延長或延遲推廣時限或其中任何部分的權利：(1) 由於任何原因，(2) 由於不可抗力（如戰爭行為或恐怖主義，流行病，自然災害等等），或(3) 如果任何主辦方的合理控制之外的其他因素以任何方式損害了推廣活動的完整性或正常運轉，或與推廣活動實施管理相關的任何原因，將由主辦方全權決定。主辦方保留對有問題的客戶訂購行為，包括但不限於，從導師的佣金或獎勵中排除訂單和/或停止導師參與此次推廣活動，進行調查並採取相應行動的權利。