

MAP

(Monthly Action Plan)

Name: _____

Month: _____

Determined Outcome:	Rank: _____	New OPTAVIA Coaches™ (personal): ____	FLV Points: _____
	Frontline Volume (FLV): _____	New OPTAVIA Coaches (team): _____	SC Team Points: _____
	Group Volume (GV): _____	New Senior Coaches (personal): _____	Total Points: _____
	New Clients: _____	New Senior Coaches (team): _____	

Blended Path Points Tracker	Executive Director = 5 Qualifying Points (In Any Combination)				
Frontline Volume (FLV) Points	1	2	3	4	👍
Senior Coach Team Points	1	2	3	4	👍

Integrated Executive Director (FIBC)
 Fully Integrated Business Coach (FIBC) = 5 qualified SC Teams, 6,000 FLV (FIHC), and 15,000 GV + Certified

No	My Frontline Volume Tracker - BeSlim® orders in progress	BeSlim® Date	Rank
23			Executive Director (5 Points) FIHC* *Certified
22			
21			
👍			Director (4 Points)
19			
18			
👍			Associate Director (3 Points)
16			
15			
14			Manager (2 Points)
👍			
12			
11			Senior Coach (1 Point)
10			
👍			
8			OPTAVIA Coach™
7			
6			
👍			
4			
3			
2			
1			

My Team Tracker - Senior Coach Teams in Progress

Coach		Coach		Coach	
1		1		1	
2		2		2	
3		3		3	
4		4		4	
5	👍	5	👍	5	👍
Coach		Coach		Coach	
1		1		1	
2		2		2	
3		3		3	
4		4		4	
5	👍	5	👍	5	👍

Top 10 OPTAVIA Coach Candidates

Name	
1	6
2	7
3	8
4	9
5	10

- Recommended Daily High Leverage Activities**
- I lead with my health and wellbeing first. I am consistently moving forward.
 - I make time to work my **OPTAVIA™** business everyday.
 - I am confident in sharing my story about my bigger life and do so often.
 - I share our offer with 5 people daily.
 - I follow up with 5 Candidates daily.
 - I connect with at least one person to join our mission as an **OPTAVIA** Coach or to conduct a 3 Way Conversation about coaching.
 - I conduct at least one mentorship call to help my Coaches (establish an action plan, check progress, help with business building activities such as 3 Way Conversations).
 - I share daily on social media (Facebook, Instagram, Twitter, Snapchat) and comment authentically on 5 Candidates posts (creating touchpoints and increasing visibility).

Run your BeSlim® Process Date Report From Your Back Office. Post all Full BeSlim® Clients to this section of the MAP.

Top 10 Client Candidates

Name	
1	6
2	7
3	8
4	9
5	10

Current Reality	Rank: _____	New OPTAVIA Coaches (personal): ____	FLV Points: _____
	Frontline Volume (FLV): _____	New OPTAVIA Coaches (team): _____	SC Team Points: _____
	Group Volume (GV): _____	New Senior Coaches (personal): _____	Total Points: _____
	New Clients: _____	New Senior Coaches (team): _____	

CONTACT WORKSHEET

Name	Phone #	Email	Date	Notes

Place a star next to the 10 Candidates you feel may be most interested in what we have to offer (or you are most comfortable sharing with) and review them with your Business Coach.